

Eor

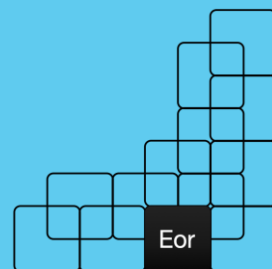
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## Case Study

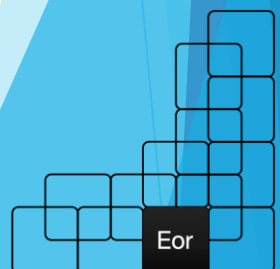
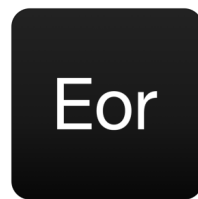


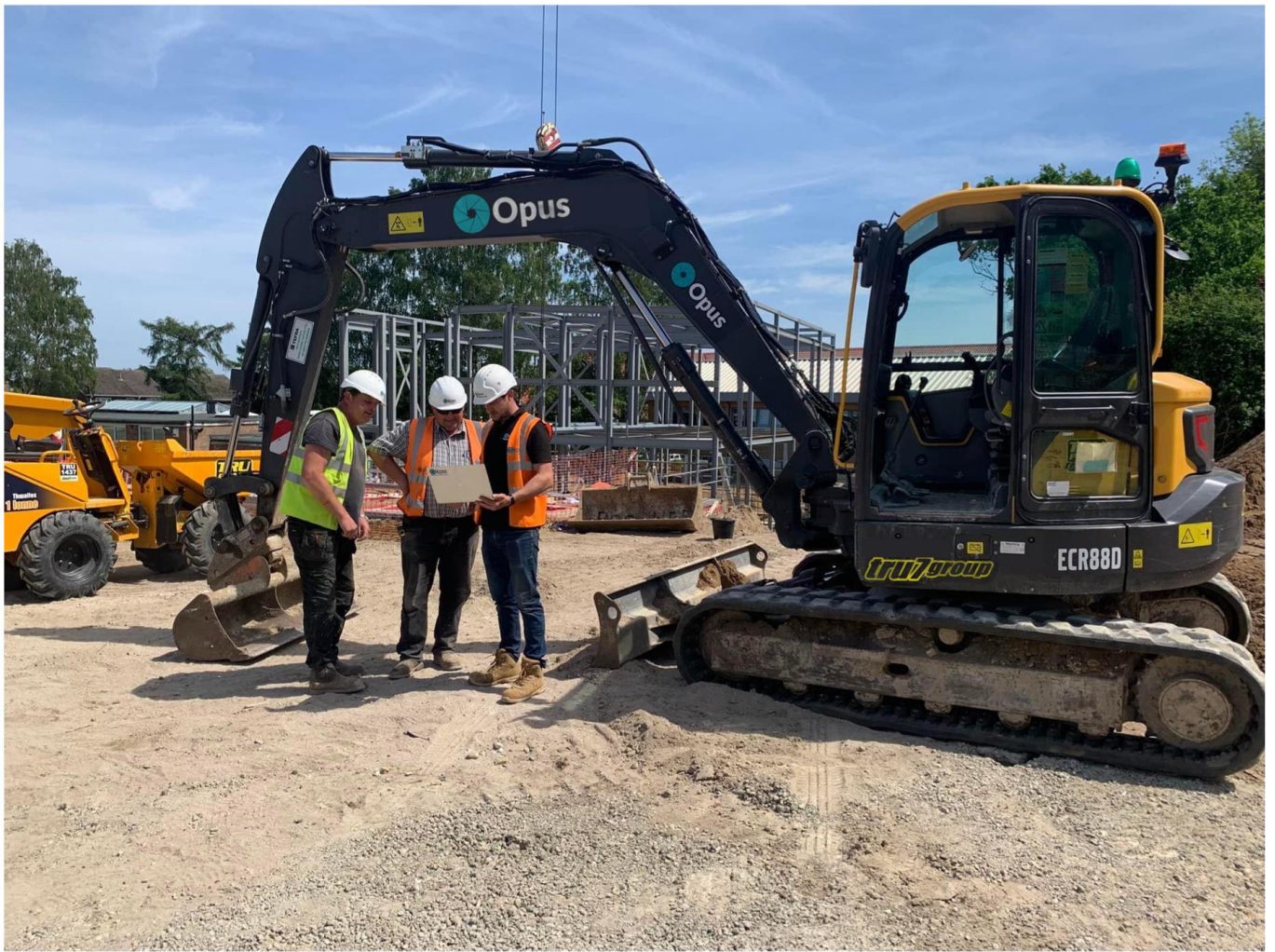
Groundwork & Civil Engineering



Eor® Safety Software is a cloud based solution, that streamlines health and safety.

We specialise in helping businesses reduce the amount of time required to remain compliant.





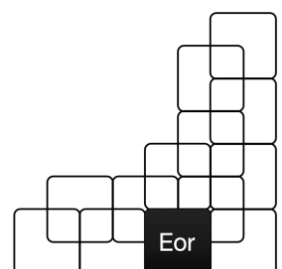
Groundwork & Civil Engineering

## Who is Opus Construction?

**Opus Construction** is a specialist groundworks and civil engineering firm carrying out works throughout the East of England and beyond.

**Civil Engineering:** The civil engineering side of the businesses provides everything from single element works to complete package projects, from design, to construction and on through the ongoing maintenance of the completed works. The companies engineering knowledge is regularly applied to large infrastructure projects all the way down to engineering solutions for homeowners.

**Groundworks:** Opus are one of the leading contractors for commercial and domestic groundworks in East Anglia carrying out works from site clearance, to foundations, drainage, and landscaping.



## The Challenge.

When first conceiving the idea for Opus Construction the founding directors had their visions firmly set on rapid scaling to be achieved by providing their customers with high quality works backed up by a professional service.

Where possible systems were to be implemented within the business that would allow growth to take place without growing pains. Every department from estimating, project management, finance, and of course Health & Safety was to fall under this remit.

### Objectives:

- Ensure efficiency of administrative tasks to free up Directors time.
- Implementation of systems from the very start that would grow with the business.
- Ensuring a professional and efficient service to clients.

## The Solution.

Opus were pointed in the direction of Eor® Safety Software by one of their partnered Plant Hire companies. Following a quick call to Eor® a remote demo was given to the Opus Directors.

**”Our company fundamentally relies on providing a high quality professional service to our clients. From the outset we wanted to implement systems that would aid us in delivering every time”**

Oliver Stearn, Director

## The Next Steps

Following the remote demo, Opus took time to research other offerings on the H&S Software market. After exploring other possibilities Eor® was chosen to assist with H&S management within Opus.

### Efficiency of H&S Tasks

During the early stages of Opus, Director Oliver Stearn was wearing many hats and as such his time was a precious and limited commodity.

After some initial training Oliver was up and running producing site specific RAMS in record time. Eor® soon allowed Oliver to delegate RAMS production entirely.

### Growth Potential

Opus Construction had their vision set on rapid scaling from the outset. Sensibly this was always a key factor when making business decisions including the choice of business software. Opus did not want to have to switch systems due to outgrowing its initial choices.

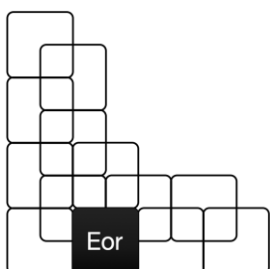
Eor® had proven examples of working with small teams up to organisations with hundreds of personnel. Opus have experienced this growth ability as they swiftly expanded from two team members into double figures and beyond.

### Professional Service to Clients

The Opus founding Directors were adamant that the the key to their scaling was through providing a professional and efficient service to their clients.

The implementation of Eor® has helped to ensure that Opus remain fully compliant. They provide RAMS and training certificates to Principal Contractors (PC) well in advance of their arrival on site, and easily achieved and maintained accreditation such as CHAS, SMAS, and CQMS.

Director Oliver is certain that their proactive approach to Safety has bred confidence with their PC’s and it is this which plays a key role in being invited back time and again to work on new projects with the Principal Contractors





## RAMS

Clients provided with RAMS prior to arrival on site

Use of Eor® has allowed Directors to delegate RAMS production to other team members

## Training

**98.5%**

Running compliance level

**99.9%**

Reduction in time taken to audit training compliance

## Audits & Inspections

**100%**

Of internal audits carried out using Eor®

**75%**

Reduction in time taken to complete accreditations such as CHAS, SMAS, etc.

## Assets

**>98%**

Asset compliance

**>200**

Assets stored and tracked

**“We know that Eor® has helped us to win new customers and retain existing. We hear regularly that our H&S performance is industry leading. Clients come back because they can trust that we don’t require micro-management”**

Oliver Stearn, Director

